

Nintendo Co., Ltd.

Earnings Release for the Three-Month Period Ended June 2017

Supplementary Information

[Note]

Forecasts announced by Nintendo Co., Ltd. herein are prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast and other forecasts).

Consolidated Statements of Income Transition

million yen

	FY3/2014 Apr.-June'13	FY3/2015 Apr.-June'14	FY3/2016 Apr.-June'15	FY3/2017 Apr.-June'16	FY3/2018 Apr.-June'17
Net sales	81,548	74,695	90,223	61,969	154,069
Cost of sales	45,144	42,169	47,537	31,436	89,339
Gross profit	36,404	32,526	42,685	30,532	64,729
(Gross profit ratio)	(44.6%)	(43.5%)	(47.3%)	(49.3%)	(42.0%)
Selling, general and administrative expenses	41,329	41,996	41,536	35,667	48,520
Operating profit	-4,924	-9,470	1,149	-5,134	16,208
(Operating profit ratio)	(-6.0%)	(-12.7%)	(1.3%)	(-8.3%)	(10.5%)
Non-operating income	20,269	4,897	13,173	1,869	15,105
(of which foreign exchange gains)	(16,934)	(-)	(10,818)	(-)	(7,139)
Non-operating expenses	526	5,392	35	35,409	353
(of which foreign exchange losses)	(-)	(5,045)	(-)	(35,003)	(-)
Ordinary profit	14,817	-9,964	14,286	-38,674	30,960
(Ordinary profit ratio)	(18.2%)	(-13.3%)	(15.8%)	(-62.4%)	(20.1%)
Extraordinary income	-	5	3	5	409
Extraordinary losses	1	1,426	5	18	6
Profit before income taxes	14,816	-11,385	14,285	-38,688	31,363
Income taxes	6,198	-1,467	6,003	-14,157	9,568
Profit	8,617	-9,918	8,281	-24,530	21,795
Profit attributable to non-controlling interests	-6	5	-2	4	534
Profit attributable to owners of parent	8,624	-9,924	8,284	-24,534	21,260
(Profit attributable to owners of parent ratio)	(10.6%)	(-13.3%)	(9.2%)	(-39.6%)	(13.8%)

Foreign Currency Transaction Information

Consolidated Net Sales in Foreign Currencies

	FY3/2017				FY3/2018
	1 Q	2 Q	3 Q	4 Q	1 Q
USD	0.2 billion				0.5 billion
	0.4 billion				
	1.0 billion				
	1.7 billion				
Euro	0.1 billion				0.2 billion
	0.3 billion				
	0.7 billion				
	1.0 billion				

Non-Consolidated Purchases in U.S. Dollars

	FY3/2017				FY3/2018
	1 Q	2 Q	3 Q	4 Q	1 Q
	0.1 billion				0.8 billion
	0.3 billion				
	0.8 billion				
	1.5 billion				

Average Exchange Rates

	FY3/2017				FY3/2018
	1 Q	2 Q	3 Q	4 Q	1 Q
1 USD =	108.14				111.09
	105.29				
	106.63				
	108.38				
1 Euro =	122.02				122.19
	118.15				
	118.02				
	118.79				

Major Assets and Liabilities in Foreign Currencies (Non-Consolidated)

	million dollars/euros	
	FY3/2017 3/31/2017	FY3/2018 6/30/2017
Cash and deposits (USD)	2,181	2,227
Accounts receivable-trade (USD)	500	446
Accounts payable-trade (USD)	531	654
Loans payable to subsidiaries (USD)	300	300
Cash and deposits (Euro)	495	522
Accounts receivable-trade (Euro)	333	365

Exchange Rates

	yen	
	FY3/2017 3/31/2017	FY3/2018 6/30/2017
1 USD =	112.19	112.00
1 Euro =	119.79	127.97

Million-Seller Titles of Nintendo Products

units in ten thousands

FY3/2018(Apr.-June'17)			Life-to-date
Global	of which		Global
	Japan	Overseas	

Nintendo Switch

Mario Kart 8 Deluxe

ARMS

The Legend of Zelda: Breath of the Wild

354	69	285	354
118	23	95	118
116	21	95	392

[Notes] Software sales units include their downloadable versions.

Launch Dates of Primary Nintendo Products by Region (Apr. 2017~June 2017)

Region (Category)	Nintendo 3DS		Nintendo Switch	
	Title	Launch Date	Title	Launch Date
Japan (Software)	Fire Emblem Echoes: Shadows of Valentia	4/20/2017	Mario Kart 8 Deluxe	4/28/2017
			ARMS	6/16/2017
The United States (Software)	Fire Emblem Echoes: Shadows of Valentia	5/19/2017	Mario Kart 8 Deluxe	4/28/2017
	Ever Oasis	6/23/2017	ARMS	6/16/2017
Europe (Software)	YO-KAI WATCH 2: Bony Spirits *	4/7/2017	Mario Kart 8 Deluxe	4/28/2017
	YO-KAI WATCH 2: Fleshy Souls *	4/7/2017	ARMS	6/16/2017
	Fire Emblem Echoes: Shadows of Valentia	5/19/2017		
	Ever Oasis	6/23/2017		

Notes: Launch dates may differ within the United States and Europe regions depending on territories or countries.

*This title is published by Nintendo.

Launch Schedule of Primary Nintendo Products by Region (extracts: July 2017~)

		Nintendo 3DS		Nintendo Switch	
Region	(Category)	Title	Launch Date	Title	Launch Date
Japan	(Hardware)	New Nintendo 2DS XL	7/13/2017		
	(Software)	Ever Oasis	7/13/2017	Splatoon 2	7/21/2017
		Hey! PIKMIN	7/13/2017	POKKÉN TOURNAMENT DX *	9/22/2017
		Metroid: Samus Returns	9/15/2017	SUPER MARIO ODYSSEY	10/27/2017
		Pokémon Ultra Sun	11/17/2017	Xenoblade Chronicles 2	Winter 2017
		Pokémon Ultra Moon	11/17/2017	Fire Emblem for Nintendo Switch (temp.)	2018
		Mario & Luigi: Superstar Saga + Bowser's Minions	Fall 2017	Kirby for Nintendo Switch (temp.)	2018
		Kirby for Nintendo 3DS (temp.)	Winter 2017	Mario + Rabbids Kingdom Battle **	2018
		Sushi Striker: The Way of Sushido	2018	Yoshi for Nintendo Switch (temp.)	2018
			Pokémon RPG for Nintendo Switch (temp.)	2018 or later	
			Metroid Prime 4 (temp.)	TBA	
The United States	(Hardware)	New Nintendo 2DS XL	7/28/2017		
	(Software)	Hey! PIKMIN	7/28/2017	Splatoon 2	7/21/2017
		Miitopia	7/28/2017	POKKÉN TOURNAMENT DX	9/22/2017
		Metroid: Samus Returns	9/15/2017	SUPER MARIO ODYSSEY	10/27/2017
		Mario & Luigi: Superstar Saga + Bowser's Minions	10/6/2017	Fire Emblem Warriors **	Fall 2017
		Pokémon Ultra Sun	11/17/2017	Xenoblade Chronicles 2	Holiday 2017
		Pokémon Ultra Moon	11/17/2017	Fire Emblem for Nintendo Switch (temp.)	2018
		Fire Emblem Warriors **	Fall 2017	Kirby for Nintendo Switch (temp.)	2018
		Monster Hunter Stories **	Fall 2017	Yoshi for Nintendo Switch (temp.)	2018
		YO-KAI WATCH 2: Psychic Specters **	Fall 2017	Pokémon RPG for Nintendo Switch (temp.)	2018 or later
		Kirby for Nintendo 3DS (temp.)	Holiday 2017	Metroid Prime 4 (temp.)	TBA
		Sushi Striker: The Way of Sushido	2018		
Europe	(Hardware)	New Nintendo 2DS XL	7/28/2017		
	(Software)	Hey! PIKMIN	7/28/2017	Splatoon 2	7/21/2017
		Dr Kawashima's Devilish Brain Training: Can you stay focused?	7/28/2017	POKKÉN TOURNAMENT DX	9/22/2017
		Miitopia	7/28/2017	SUPER MARIO ODYSSEY	10/27/2017
		Monster Hunter Stories **	9/8/2017	Fire Emblem Warriors **	Fall 2017
		Metroid: Samus Returns	9/15/2017	Xenoblade Chronicles 2	Winter 2017
		Mario & Luigi: Superstar Saga + Bowser's Minions	10/6/2017	Fire Emblem for Nintendo Switch (temp.)	2018
		Story of Seasons: Trio of Towns **	10/13/2017	Kirby for Nintendo Switch (temp.)	2018
		Pokémon Ultra Sun	11/17/2017	Yoshi for Nintendo Switch (temp.)	2018
		Pokémon Ultra Moon	11/17/2017	Pokémon RPG for Nintendo Switch (temp.)	2018 or later
		Fire Emblem Warriors **	Fall 2017	Metroid Prime 4 (temp.)	TBA
		YO-KAI WATCH 2: Psychic Specters **	Fall 2017		
		Kirby for Nintendo 3DS (temp.)	Winter 2017		
		Sushi Striker: The Way of Sushido	2018		
		Others			
Region	(Category)	Title	Launch Date	Notes: Launch dates and titles etc. are subject to change. Launch dates may differ within the United States and Europe regions depending on territories or countries. *This title is published by The Pokémon Company. **This title is published by Nintendo.	
Japan		Nintendo Classic Mini: Super Famicom	10/5/2017		
The United States		Super Nintendo Entertainment System: Super NES Classic Edition	9/29/2017		
Europe		Nintendo Classic Mini: Super Nintendo Entertainment System	9/29/2017		

Upcoming Third-Party Software Lineup (extracts: July 2017~)

Region	Nintendo 3DS		Nintendo Switch	
	Title	Publisher	Title	Publisher
Japan	Jake Hunter Detective Story: Ghost of the Dusk	ARC SYSTEM WORKS	Dragon Ball Xenoverse 2 for Nintendo Switch	BANDAI NAMCO Entertainment
	Etrian Mystery Dungeon2	ATLUS	ONE PIECE UNLIMITED WORLD RED DELUXE EDITION	BANDAI NAMCO Entertainment
	Shin Megami Tensei: Strange Journey Redux	ATLUS	MONSTER HUNTER XX Nintendo Switch Ver.	CAPCOM
	Daigyakutensaiban 2 -NaruhodouRyuunosuke no kakugo-	CAPCOM	FIFA 18	Electronic Arts
	Fire Emblem Warriors	KOEI TECMO GAMES	Fire Emblem Warriors	KOEI TECMO GAMES
	LAYTON'S MYSTERY JOURNEY Katrielle and the Millionaires' Conspiracy	LEVEL-5	Nights of Azure 2: Bride of the New Moon	KOEI TECMO GAMES
	SNACK WORLD TREJARERS	LEVEL-5	Fate/EXTELLA	Marvelous
	Sumikkogurashi Koko Dokonandesu?	NIPPON COLUMBIA	Sonic Forces	SEGA
	attack on titan 2	Spike Chunsoft	DRAGON QUEST X	SQUARE ENIX
	DRAGON QUEST XI	SQUARE ENIX	LOST SPHEAR	SQUARE ENIX
		NBA2K18	Take-Two Interactive Japan	
The United States	Etrian Odyssey V: Beyond the Myth	ATLUS	NBA 2K18	2K Games
	LAYTON'S MYSTERY JOURNEY: Katrielle and the Millionaires' Conspiracy	LEVEL-5 abby	WWE 2K18	2K Games
	Culdcept Revolt	NIS America	Dragon Ball Xenoverse 2	BANDAI NAMCO Entertainment America
			NAMCO MUSEUM	BANDAI NAMCO Entertainment America
			EA SPORTS FIFA 18	Electronic Arts
			SteamWorld Dig 2	Image & Form
			Sonic Mania	SEGA
			Minecraft: Story Mode - The Complete Adventure	Telltale Games
			Just Dance 2018	Ubisoft
			Mario + Rabbids Kingdom Battle	Ubisoft
Europe	Etrian Odyssey V: Beyond the Myth	Deep Silver	NBA 2K18	2K Games
	LAYTON'S MYSTERY JOURNEY: Katrielle and the Millionaires' Conspiracy	LEVEL-5 abby	WWE 2K 18	2K Games
	Culdcept Revolt	NIS America	Dragon Ball Xenoverse 2	BANDAI NAMCO Entertainment Europe
			Namco Museum	BANDAI NAMCO Entertainment Europe
			EA SPORTS FIFA 18	Electronic Arts
			SteamWorld Dig 2	Image & Form
			Sonic Mania	SEGA Europe
			Minecraft: Story Mode - The Complete Adventure	Telltale Games
			Just Dance 2018	Ubisoft
			Mario + Rabbids Kingdom Battle	Ubisoft
		LEGO Worlds	Warner Bros. Interactive Entertainment	
		The LEGO NINJAGO Movie Video Game	Warner Bros. Interactive Entertainment	

Notes: Software titles are based on the information as of July 26, 2017.
 Launch schedules, software names etc. are subject to change.
 Launch titles are listed by publisher alphabetically.
 This list includes titles that are released in a downloadable format only.